



Commission Structure

If the company provides a lead to the Sales Consultant, the compensation is as follows:

- For the first 12 months of the client's contract, the Sales Consultant gets 15% of the monthly billing received by Syлло Solutions, LLC.
- After the first 12 months, the Sales Consultant receives a 7.5% ongoing commission for the duration of the client's contract. This will continue in perpetuity.
- If the client terminates the contract, the monthly commission stops.

If the Sales Consultant brings in a client through their own efforts, the compensation is:

- For the first 12 months of the client's contract, the Sales Consultant gets 20% of the monthly billing received by Syлло Solutions, LLC.
- After the first 12 months, the Sales Consultant receives a 10% ongoing commission for the duration of the client's contract. This will continue in perpetuity.
- If the client terminates the contract, the monthly commission stops.

Both compensation plans depend on the client signing a successful contract and making ongoing payments. Payments are made on the 20th day of the month after the client has been billed, and the client must have made payments for the prior month. The Sales Consultant remains the ongoing account executive contact with the client.

Example: If a contract brought in by the company generates \$300,000, the Sales Consultant would receive:

- For the first 12 months: $\$300,000 * 20\% = \$60,000$ per year
- After the first 12 months: $\$300,000 * 10\% = \$30,000$ per year ongoing

These payments continue for the duration of the client's contract, provided the client continues to make payments. If the client terminates the contract, the commission stops.