



## **Our Pricing**

### **Long Term Contracts (1 year +)**

For long term contracts that span over 1 full year, we charge 3% of the revenue generated from the claims that pass through the system. The number of claims that pass through the system is determined by the provider, but the floor is 10% of total claims. If the client is using the Patient Billing module as well, this charge increases to 3.5% per claim, and we can also collect on revenue generated from patients as well.

Due to our commission structure, this means that you will either be getting 0.7% (external lead) or 0.525% (internal lead) of the hospital's revenue with Patient Billing, or 0.6% (external lead) or 0.45% (internal lead) of the hospital's revenue without Patient Billing. With an average sized hospital (\$50M ARR), this comes out to around \$350,000 in annual commission.

### **Short Term Contracts (3 Months to 1 Year)**

For short term contracts that range from 3 months to under a year, we typically increase our charge to compensate for the lack in guaranteed revenue. The pricing structure looks like this:

[insert table of short term pricing structure ]

The commission structure still remains at the previously mentioned levels.